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# **GIM Model Portfolio - Summary**

Target			rget			
Code	Model	Risk	Bonds	Stocks	Investor Profile	Objectives
125	Short-Term Bond	Risk Free	100%	0%	Very Conservative	The objective of the GIM Short Term Bond Portfolio is to maximize income while preserving investment capital and maintaining liquidity by investing in government and corporate debt instruments predominantly in domestic markets. This Model Portfolio utilizes exchange traded funds (ETFs*) however it may invest in individual fixed income instruments in order to fulfill its investment objectives. The GIM Short Term Bond Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.
150	Diversified Bond	Very Low	100%	0%	Conservative Income	The objective of the GIM Diversified Bond Portfolio is to maximize income while preserving investment capital and maintaining liquidity by investing in domestic and global fixed income securities. This Model Portfolio utilizes exchange traded funds (ETFs*) however it may invest in individual fixed income instruments in order to fulfill its investment objectives. The GIM Diversified Bond Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.
200	Yield Advantage	Very Low	75%	25%	Conservative Income	The objective of the GIM Yield Advantage Portfolio is to maximize interest income, generate capital gains and provide a high level of liquidity by investing in a diverse range of instruments including but not limited to fixed income, dividend paying equities and royalty corporations. This Model Portfolio utilizes exchange traded funds (ETFs*) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Yield Advantage Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.
245	Balanced Income (USD)	Low	53%	47%	Balanced Income	The objective of the GIM Balanced Income (USD) Portfolio is to produce income and capital appreciation, with an emphasis on monthly income, by investing in a diversified basket of USD denominated equity and fixed income securities. This Model Portfolio utilizes exchange traded funds (ETFs*) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Balanced Income (USD) Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.
250	Balanced Income	Low	50%	50%	Balanced Income	The objective of the GIM Balanced Income Portfolio is to produce income and capital appreciation, with an emphasis on monthly income, by investing in a diversified basket of equity and fixed income securities. This Model Portfolio utilizes exchange traded funds (ETFs*) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Balanced Income Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.
285	Balanced Growth (USD)	Moderate	33%	67%	Balanced Growth	The objective of the GIM Balanced Growth (USD) Portfolio is to produce income and capital appreciation, with an emphasis on growth, by investing in a diversified basket of equity and fixed income securities. This Model Portfolio utilizes exchange traded funds (ETFs*) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Balanced Growth (USD) Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.
290	Balanced Growth	Moderate	30%	70%	Balanced Growth	The objective of the GIM Balanced Growth Portfolio is to produce income and capital appreciation, with an emphasis on growth, by investing in a diversified basket of equity and fixed income securities. This Model Portfolio utilizes exchange traded funds (ETFs*) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Balanced Growth Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.
300	Balanced Growth	Moderate	24%	76%	Balanced Growth	The objective of the GIM Balanced Growth (R) Portfolio is to produce income and capital appreciation, with an emphasis on growth, by investing in a diversified basket of equity and fixed income securities. This Model Portfolio utilizes exchange traded funds (ETFs*) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Balanced Growth (R) Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

# **GIM Model Portfolio - Summary**

	Target					
Code	Model	Risk	Bonds	Stocks	Investor Profile	Objectives
410	Blue Chip Equity	High	0%	100%	Growth	The objective of the GIM Blue Chip Equity Portfolio is to produce capital appreciation, by investing in a diversified basket of global equity securities. The current allocation to North American and International equities is 65% and 35% respectively, with a 10% allocation to Emerging Markets. This Model Portfolio utilizes exchange traded funds (ETFs) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Blue Chip Equity Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.
415	REIT	High	0%	100%	Blend - Growth and Income	The objective of the GIM REIT Portfolio is to produce income and capital appreciation, with an emphasis on monthly income, by investing in a diversified portfolio of large capitalization, listed real estate investment trusts (REITs*). This Model Portfolio holds direct securities and may utilize exchange traded funds (ETFs*) in order to fulfill its investment objective. This GIM REIT Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.
500	Emerging Equity	High	0%	100%	Growth	The objective of the GIM Emerging Equity Portfolio is to produce capital appreciation, by investing in a diversified basket of global equity securities. The current allocation to North American and International equities is 45% and 55% respectively, with a 40% allocation to Emerging Markets. This Model Portfolio utilizes exchange traded funds (ETFs) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Emerging Equity Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.
600	Aristocrats	High	0%	100%	Blend - Growth and Income	The objective of the GIM Aristocrats Portfolio is to provide capital appreciation and dividend income by investing in a focused basket of equity securities. The Manager will evaluate a basket of equities and distill a portfolio of current and future Aristocrats. The GIM Aristocrats Portfolio is unconstrained; it may also hold fixed cash, income or preferred share securities accross Canadian, U.S., and international markets. This Model Portfolio holds securities directly but may utilize exchange traded funds (ETFs*) to achieve its objectives. The GIM Aristocrats Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.
700	Technology Growth	High	0%	100%	Growth	The objective of the GIM Technology Growth Portfolio is to provide capital appreciation by overweighting technology and growth equities while maintaining a globally diverse portfolio of equity and fixed income securities. This Model Portfolio holds equities and Exchange Traded funds (ETFs*) in order to provide equity and fixed income exposure. The GIM Technology Growth Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.
900	Income35	High	0%	100%	Blend - Growth and Income	The objective of the GIM Income35 Portfolio is to produce income and capital appreciation, with an emphasis on income, by investing in a diversified basket of equity and fixed income securities. This Model Portfolio holds equities directly and may utilize exchange traded funds (ETFs) in order to gain equity and fixed income exposure. The GIM Income35 Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.
911	Physician Focus	High	10%	90%	Global Equity	The objective of the GIM Physician Focus Portfolio is to provide capital appreciation and global diversification by allocating to low cost equity and fixed income index funds. This Model Portfolio holds equities and Exchange Traded funds (ETFs*) in order to provide equity and fixed income exposure. The GIM Physician Focus Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.



# **GIM Short Term Bond Portfolio\***

March 31, 2024

# **Model Portfolio Objective**

The objective of the GIM Short Term Bond Portfolio is to maximize income while preserving investment capital and maintaining liquidity by investing in government and corporate debt instruments predominantly in domestic markets. This Model Portfolio utilizes exchange traded funds (ETFs\*) however it may invest in individual fixed income instruments in order to fulfill its investment objectives. The GIM Short Term Bond Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

99.5%

0.5%

100.0%

# **Code** Inception Date

GIM125 31-Dec-12

# **Category**

Bond

#### **Investor Profile**

Very Conservative

#### **Asset Allocation**

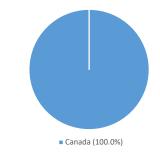
**Top Direct Holdings** 1 YR CANADIAN TREASURY BILL

CANADIAN DOLLAR

**Total of Portfolio** 

Fixed Income	99.50%
Cash	0.50%

# **Geographical Mix**



#### **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	4.70
Cash - Yield (%)*	2.20

# Fixed Income Sector Weightings\*

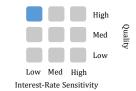
Government Debt	100.0%

# **Fixed Income Characteristics**

Yield (%)*	4.7
Effective Maturity*	1.00
Modified Duration*	1.00

### **Fixed Income Ratings\***







# **GIM Diversified Bond Portfolio\***

March 31, 2024

# **Model Portfolio Objective**

The objective of the GIM Diversified Bond Portfolio is to maximize income while preserving investment capital and maintaining liquidity by investing in domestic and global fixed income securities. This Model Portfolio utilizes exchange traded funds (ETFs\*) however it may invest in individual fixed income instruments in order to fulfill its investment objectives. The GIM Diversified Bond Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

# **Code** Inception Date

GIM150 31-Dec-12

#### **Category**

Bond

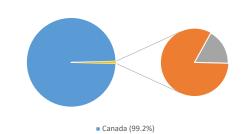
#### **Investor Profile**

Conservative Income

#### **Asset Allocation**

Fixed Income	99.50%
Cash	0.50%

# **Geographical Mix**



### **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	2.92
Cash - Yield (%)*	2.20

# Top Direct Holdings ISHARES 1-5 YEAR LAD GOV BD ETF

Total of Portfolio	100.0%
CANADIAN DOLLAR	0.50%
ISHARES CDN SHORT TERM BD ETF	29.75%
ISHARES 1-5 YEAR LAD CORP BD ETF	30.00%
ISHARES 1-3 TEAR EAD GOV DD ETF	39.7370

#### Top 10 Indirect<sup>+</sup> Fixed Income Holdings

CAN 0 ½ 09/01/25	2.32%
CAN 2 3/4 09/01/27	2.15%
CAN 1 09/01/26	1.99%
CAN 2 1/4 06/01/25	1.91%
CAN 3 ¼ 09/01/28	1.79%
CAN 1 06/01/27	1.71%
CAN 1 ½ 06/01/26	1.69%
CAN 2 06/01/28	1.65%
CAN 1 ½ 09/01/24	1.64%
CANHOU 2.55 03/15/25	1.57%
Total of portfolio	18.42%

<sup>\*</sup>These fixed income holdings are held indirectly by the Model Portfolio by virtue of investments in exchange traded funds noted above.

#### Fixed Income Sector Weightings\*

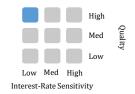
Government Debt	57.2%
Corporate Debt	42.8%

#### Fixed Income Ratings\*

AAA	39.1%
AA	11.1%
A	36.8%
BBB	7.5%
NR	5.4%

#### **Fixed Income Characteristics**

Yield (%)*	2.92
Effective Maturity*	2.84
Modified Duration*	2.62



# **GIM Yield Advantage Portfolio\***

March 31, 2024

### **Model Portfolio Objective**

The objective of the GIM Yield Advantage Portfolio is to maximize interest income, generate capital gains and provide a high level of liquidity by investing in a diverse range of instruments including but not limited to fixed income, dividend paying equities and royalty corporations. This Model Portfolio utilizes exchange traded funds (ETFs\*) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Yield Advantage Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

#### Code **Inception Date**

GIM200 31-Mar-12

#### **Category**

Bond & Equity Income

#### **Investor Profile**

Conservative Income

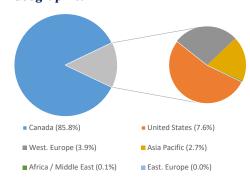
#### Asset Allocation

Fixed Income	74.50%
Equity	25.00%
Cash	0.50%

### **Top 5 Direct Holdings**

Total of Portfolio	99.50%
VANGUARD FTSE CDN CAP REIT INDE	X ETF 4.00%
VANGUARD S&P 500 INDEX ETF	7.00%
VANGUARD FTSE DEV ALL CAP EX US	ETF 7.00%
ISHARES CORE S&P/TSX INDEX ETF	7.00%
ISHARES COR CDN UNI BD IDX ETF	74.50%

# **Geographical Mix**



#### **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	3.26
Cash - Yield (%)*	2.20

# Top 10 Indirect\* Equity Holdings

Total of portfolio	4.20%
GRANITE REAL ESTATE INVESTME	0.31%
COLLIERS INTL GR-SUBORD VOT	0.35%
NVIDIA CORP	0.35%
TORONTO-DOMINION BANK	0.35%
RIOCAN REAL ESTATE INVST TR	0.37%
APPLE INC	0.40%
ROYAL BANK OF CANADA	0.47%
MICROSOFT CORP	0.50%
CAN APARTMENT PROP REAL ESTA	0.52%
FIRSTSERVICE CORP	0.58%

<sup>\*</sup>These holdings reflect cumulative totals of indirect securities within exchange traded funds and directly held securities in the Portfolio.

# **Equity Sector Weightings**

Financials	17.8%
Real Estate	17.4%
Information Technology	13.7%
Industrials	11.4%
Energy	7.6%
Health Care	7.2%
Consumer Discretionary	7.1%
Materials	6.0%
Consumer Staples	4.9%
Communication Services	4.4%
Utilities	2.5%

# **Equity Characteristics**

Dividend Yield (%)*	2.89
P/E*	22.38
P/B*	1.93

# **Equity Style Grid**



# Top 10 Indirect\* Fixed Income Holdings

CAN 1 ½ 06/01/31	0.98%
CAN 2 12/01/51	0.90%
CAN 1 ½ 12/01/31	0.88%
CAN 1 1/4 06/01/30	0.85%
CAN 4 03/01/29	0.82%
CAN 4 ½ 02/01/26	0.81%
CAN 4 ½ 11/01/25	0.78%
CAN 2 06/01/32	0.76%
CAN 3 1/4 12/01/33	0.74%
CAN 1 3/4 12/01/53	0.73%
Total of portfolio	8.25%

<sup>\*</sup>These fixed income holdings are held indirectly by the Model Portfolio by virtue of investments in exchange traded funds noted above.

# Fixed Income Sector Weightings\*

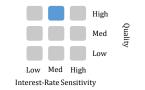
Government Debt	71.0%
Corporate Debt	29.0%

Fixed Income Ratings*		
AAA	40.8%	
AA	18.0%	
A	28.5%	
BBB	9.5%	
D-1 DDD	0.504	

2.8%

### **Fixed Income Characteristics**

Yield (%)*	3.39
Effective Maturity*	9.75
Modified Duration*	7.04



# GIM Balanced Income (USD) Portfolio\*

March 31, 2024

#### **Model Portfolio Objective**

The objective of the GIM Balanced Income (USD) Portfolio is to produce income and capital appreciation, with an emphasis on monthly income, by investing in a diversified basket of USD denominated equity and fixed income securities. This Model Portfolio utilizes exchange traded funds (ETFs\*) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Balanced Income (USD) Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

# **Code** Inception Date

GIM245 31-Mar-13

## **Category**

**Balanced Income** 

#### **Investor Profile**

**Balanced Income** 

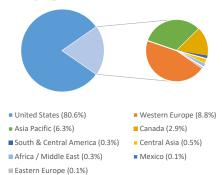
#### **Asset Allocation**

Fixed Income	57.75%
Equity	41.75%
Cash	0.50%

# Top 5 Direct Holdings

Total of Portfolio	99.50%
ISHARES U.S. PREFERRED STOCK ETF	5.25%
VANGUARD DIVIDEND APPRECIATION ETF	6.00%
VANGUARD REIT ETF	10.00%
VANGUARD TOTAL WORLD STK ETF	25.75%
VANGUARD S/T CORP BOND ETF	52.50%

# **Geographical Mix**



### **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	3.49
Cash - Yield (%)*	4.50

#### **Top 10 Indirect Equity Holdings**

MICROSOFT CORP	1.33%
APPLE INC	1.03%
PROLOGIS INC	0.92%
AMERICAN TOWER CORP	0.70%
NVIDIA CORP	0.68%
EQUINIX INC	0.59%
US DOLLAR	0.57%
AMAZON.COM INC	0.52%
JPMORGAN CHASE & CO	0.40%
BROADCOM INC	0.39%
Total of portfolio	7.13%

<sup>\*</sup>These holdings reflect cumulative totals of indirect securities within exchange traded funds and directly held securities in the Portfolio.

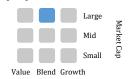
#### **Equity Sector Weightings**

Real Estate	25.8%
Information Technology	16.7%
Financials	12.6%
Industrials	9.1%
Health Care	8.9%
Consumer Discretionary	8.0%
Consumer Staples	5.6%
Communication Services	4.4%
Materials	3.7%
Energy	3.2%
Utilities	2.0%

#### **Equity Characteristics**

2.60	Dividend Yield (%)*	
24.63	P/E*	
1.93	P/B*	
	· / =	

#### **Equity Style Grid**



# Top 10 Indirect<sup>+</sup> Fixed Income Holdings

	_
T 4 5% 02/28/26	0.28%
T 4 ¼ 02/28/29	0.26%
BA 2.196 02/04/26	0.13%
BAC 1.734 07/22/27	0.12%
BAC 3.419 12/20/28	0.12%
CVS 4.3 03/25/28	0.12%
WFC 7 ½ PERP	0.12%
AMGN 5.15 03/02/28	0.11%
AER 2.45 10/29/26	0.10%
BAC 4.948 07/22/28	0.10%
Total of portfolio	1.46%

<sup>\*</sup>These fixed income holdings are held indirectly by the Model Portfolio by virtue of investments in exchange traded funds noted above.

# Fixed Income Sector Weightings\*

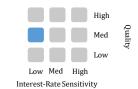
Corporate Debt	89.8%
Preferred Shares	9.1%
Government Debt	1.1%

# Fixed Income Ratings\*

AAA	0.7%
AA	7.1%
A	42.6%
BBB	44.3%
Below BBB	4.6%
NR	0.7%

# **Fixed Income Characteristics**

Yield (%)*	4.13
Effective Maturity*	9.48
Modified Duration*	3.13



# **GIM Balanced Income Portfolio\***

March 31, 2024

#### **Model Portfolio Objective**

The objective of the GIM Balanced Income Portfolio is to produce income and capital appreciation, with an emphasis on monthly income, by investing in a diversified basket of equity and fixed income securities. This Model Portfolio utilizes exchange traded funds (ETFs\*) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Balanced Income Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

### **Code** Inception Date

GIM250 31-Dec-10

### **Category**

**Balanced Income** 

## **Investor Profile**

**Balanced Income** 

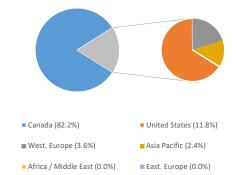
#### **Asset Allocation**

Equity	50.00%
Fixed Income	49.50%
Cash	0.50%

# **Top 5 Direct Holdings**

Total of Portfolio	93.10%
VANGUARD FTSE CDN CAP REIT INDEX ETF	7.40%
VANGUARD S&P 500 HED ETF	11.40%
VANGUARD FTSE CDN DIV ETF UN	12.40%
ISHARES CORE S&P/TSX INDEX ETF	12.40%
ISHARES COR CDN UNI BD IDX ETF	49.50%

# **Geographical Mix**



### **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	3.48
Cash - Yield (%)*	2.20

### Top 10 Indirect\* Equity Holdings

ROYAL BANK OF CANADA	2.52%
TORONTO-DOMINION BANK	1.94%
CANADIAN NATURAL RESOURCES	1.45%
ENBRIDGE INC	1.36%
BANK OF MONTREAL	1.26%
BANK OF NOVA SCOTIA	1.11%
FIRSTSERVICE CORP	1.08%
CAN APARTMENT PROP REAL ESTA	0.97%
SUNCOR ENERGY INC	0.85%
CAN IMPERIAL BK OF COMMERCE	0.82%
Total of portfolio	13.36%

<sup>\*</sup>These holdings reflect cumulative totals of indirect securities within exchange traded funds and directly held securities in the Model Portfolio.

#### **Equity Sector Weightings**

Financials	27.10	%
Real Estate	15.60	%
Energy	13.20	%
Information Technology	10.30	%
Industrials	7.99	%
Consumer Discretionary	5.39	%
Health Care	5.09	%
Communication Services	4.79	%
Materials	4.60	%
Consumer Staples	3.49	%
Utilities	3.00	%

#### **Equity Characteristics**

3.51
19.59
1.85

#### **Equity Style Grid**



#### Top 10 Indirect<sup>+</sup> Fixed Income Holdings

Total of portfolio	5.14%
CAN 0 ½ 09/01/25	0.48%
CAN 3 1/4 12/01/33	0.49%
CAN 1 ¾ 12/01/53	0.49%
CAN 2 06/01/32	0.50%
NATIONAL BANK OF CANADA	0.50%
CAN 4 ½ 11/01/25	0.52%
SHOPIFY INC - CLASS A	0.52%
CAN 4 ½ 02/01/26	0.54%
CAN 4 03/01/29	0.54%
CAN 1 1/4 06/01/30	0.56%

<sup>\*</sup>These fixed income holdings are held indirectly by the Model Portfolio by virtue of investments in exchange traded funds noted above.

#### Fixed Income Sector Weightings\*

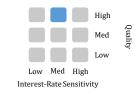
Government Debt	71.2%
Corporate Debt	28.8%

### Fixed Income Ratings\*

AAA	41.0%
AA	18.0%
A	28.6%
BBB	9.5%
Below BBB	0.0%
NR	2.9%

#### **Fixed Income Characteristics**

Yield (%)*	3.47
Effective Maturity*	9.54
Modified Duration*	6.79



# GIM Balanced Growth (USD) Portfolio\*

March 31, 2024

### **Model Portfolio Objective**

The objective of the GIM Balanced Growth (USD) Portfolio is to produce income and capital appreciation, with an emphasis on growth, by investing in a diversified basket of equity and fixed income securities. This Model Portfolio utilizes exchange traded funds (ETFs\*) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Balanced Growth (USD) Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

### **Code** Inception Date

GIM285 31-Mar-12

## **Category**

**Balanced Growth** 

## **Investor Profile**

Balanced Growth

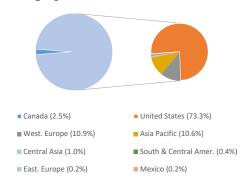
#### **Asset Allocation**

Equity	67.00%
Fixed Income	32.50%
Cash	0.50%

#### **Top 5 Direct Holdings**

Total of Portfolio	99.50%
VANGUARD REIT ETF	5.00%
VANGUARD GLOBAL ex-US REIT ETF	5.00%
VANGUARD DIVIDEND APPRECIATION ETF	17.25%
VANGUARD S/T CORP BOND ETF	32.50%
VANGUARD TOTAL WORLD STK ETF	39.75%

#### **Geographical Mix**



#### **GIM Internal Risk Score**



### **Portfolio Characteristics**

Portfolio Yield (%)*	2.86
Cash - Yield (%)*	4.50

#### Top 10 Indirect<sup>+</sup> Equity Holdings

MICROSOFT CORP	2.50%
APPLE INC	1.88%
NVIDIA CORP	1.06%
JPMORGAN CHASE & CO	0.90%
BROADCOM INC	0.88%
AMAZON.COM INC	0.80%
EXXON MOBIL CORP	0.73%
UNITEDHEALTH GROUP INC	0.71%
VISA INC-CLASS A SHARES	0.67%
MASTERCARD INC - A	0.62%
Total of portfolio	10.75%

**Equity Sector Weightings** 

Information Technology	19.3%
Real Estate	16.6%
Financials	14.6%
Industrials	10.5%
Health Care	10.1%
Consumer Discretionary	8.3%
Consumer Staples	6.7%
Communication Services	4.5%
Materials	3.9%
Energy	3.5%
Utilities	2.1%

#### **Equity Characteristics**

Dividend Yield (%)*	2.38
P/E*	24.35
P/B*	1.82

# **Equity Style Grid**



# Top 10 Indirect\* Fixed Income Holdings

\*These holdings reflect cumulative totals of indirect securities within

exchange traded funds and directly held securities in the Model Portfolio.

CVS 4.3 03/25/28	0.07%
BAC 3.419 12/20/28	0.07%
BAC 1.734 07/22/27	0.07%
AMGN 5.15 03/02/28	0.07%
T 4 ¼ 02/28/29 BA 2.196 02/04/26	0.16% 0.08%
T 4 5% 02/28/26	0.17%

<sup>\*</sup>These fixed income holdings are held indirectly by the Model Portfolio by virtue of investments in exchange traded funds noted above.

# Fixed Income Sector Weightings\*

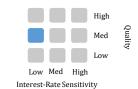
Corporate Debt	98.9%
Government Debt	1.1%

# Fixed Income Ratings\*

0.8%
7.6%
46.1%
43.2%
2.2%
0.1%

#### **Fixed Income Characteristics**

Yield (%)*	3.83
Effective Maturity*	2.75
Modified Duration*	2 46



# GIM Balanced Growth Portfolio (Class A)\*

March 31, 2024

### **Model Portfolio Objective**

The objective of the GIM Balanced Growth Portfolio is to produce income and capital appreciation, with an emphasis on growth, by investing in a diversified basket of equity and fixed income securities. This Model Portfolio utilizes exchange traded funds (ETFs\*) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Balanced Growth Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

# Code Inception Date

GIM290 29-Jun-07

#### **Category**

Balanced Growth

#### **Investor Profile**

Balanced Growth

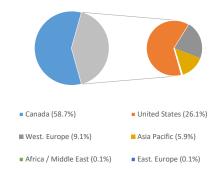
#### **Asset Allocation**

Equity	70.00%
Fixed Income	29.50%
Cash	0.50%

### **Top 5 Direct Holdings**

<b>Total of Portfolio</b>		93.10%
VANGUARD FTSE C	DN HIGH DIV YIELD ETF	10.65%
ISHARES CORE S&P	/TSX INDEX ETF	10.65%
VANGUARD FTSE D	EV ALL CAP EX US ETF	16.20%
VANGUARD S&P 50	0 INDEX ETF	26.10%
ISHARES COR CDN	UNI BD IDX ETF	29.50%
-	-	

### **Geographical Mix**



### **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	3.12
Cash - Yield (%)*	2.20

#### Top 10 Indirect\* Equity Holdings

ROYAL BANK OF CANADA	2.23%
MICROSOFT CORP	1.85%
TORONTO-DOMINION BANK	1.72%
APPLE INC	1.48%
NVIDIA CORP	1.32%
CANADIAN NATURAL RESOURCES	1.29%
ENBRIDGE INC	1.20%
BANK OF MONTREAL	1.11%
BANK OF NOVA SCOTIA	0.98%
AMAZON.COM INC	0.97%
Total of portfolio	14.15%

<sup>\*</sup>These holdings reflect cumulative totals of indirect securities within exchange traded funds and directly held securities in the Model Portfolio.

#### **Equity Sector Weightings**

Financials	22.7%
Information Technology	14.8%
Real Estate	10.6%
Energy	9.8%
Industrials	9.6%
Health Care	7.5%
Consumer Discretionary	7.4%
Communication Services	5.6%
Consumer Staples	4.6%
Materials	4.6%
Utilities	2.8%

#### **Equity Characteristics**

Dividend Yield (%)*	3.03
P/E*	20.38
P/B*	2.13

### **Equity Style Grid**



#### Top 10 Indirect\* Fixed Income Holdings

CAN 1 ½ 06/01/31	0.39%
CAN 2 12/01/51	0.36%
CAN 1 ½ 12/01/31	0.35%
CAN 1 ¼ 06/01/30	0.33%
CAN 4 03/01/29	0.32%
CAN 4 ½ 02/01/26	0.32%
CAN 4 ½ 11/01/25	0.31%
CAN 2 06/01/32	0.30%
CAN 1 3/4 12/01/53	0.29%
CAN 3 ¼ 12/01/33	0.29%
Total of portfolio	3.26%

<sup>\*</sup>These fixed income holdings are held indirectly by the Model Portfolio by virtue of investments in exchange traded funds noted above.

#### Fixed Income Sector Weightings\*

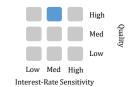
Government Debt	71.0%
Corporate Debt	29.0%

# Fixed Income Ratings\*

AAA		41.0%
AA		18.0%
A		28.6%
BBB		9.5%
NR		2.8%

#### **Fixed Income Characteristics**

Yield (%)*	3.35
Effective Maturity*	9.75
Modified Duration*	6.97



# GIM Balanced Growth Portfolio (Class R)\*

March 31, 2024

#### **Model Portfolio Objective**

The objective of the GIM Balanced Growth (R) Portfolio is to produce income and capital appreciation, with an emphasis on growth, by investing in a diversified basket of equity and fixed income securities. This Model Portfolio utilizes exchange traded funds (ETFs\*) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Balanced Growth (R) Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

# **Code** Inception Date

GIM300R 30-Jun-12

# **Category**

Balanced Growth

#### **Investor Profile**

Balanced Growth

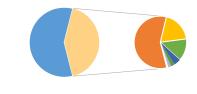
#### **Asset Allocation**

Equity	76.00%
Fixed Income	23.50%
Cash	0.50%

# Top 5 Direct Holdings

ISHARES CORE CDN UNIVERSE BOND INDEX ETF	23.50%
SPDR S&P 500 ETF	17.41%
ISHARES CORE S&P/TSX INDEX ETF	14.24%
VANGUARD TOTAL INTERNATIONAL ETF	13.48%
VANGUARD FTSE CDN HIGH DIV YIELD ETF	5.78%
Total of Portfolio	74.41%

#### **Geographical Mix**





- Central Asia (1.8%) Africa / Middle East (1.0%) South & Central Amer. (0.6%) East.Europe (0.3%)
- Mexico (0.3%)

#### **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	3.24
Cash - Yield (%)*	2.20

#### Top 10 Indirect\* Equity Holdings

MICROSOFT CORP	2.58%
BCE INC	2.49%
ROYAL BANK OF CANADA	2.49%
TORONTO-DOMINION BANK	1.89%
TELUS CORP	1.63%
JPMORGAN CHASE & CO	1.58%
ROGERS COMMUNICATIONS INC-B	1.44%
ABBOTT LABORATORIES	1.43%
UNION PACIFIC CORP	1.41%
LOCKHEED MARTIN CORP	1.39%
Total of portfolio	18.33%

<sup>\*</sup>These holdings reflect cumulative totals of indirect securities within exchange traded funds and directly held securities in the Model Portfolio.

### **Equity Sector Weightings**

Financials	24.9%
Information Technology	13.6%
Industrials	11.5%
Communication Services	10.8%
Energy	7.9%
Real Estate	7.7%
Health Care	6.8%
Consumer Discretionary	6.1%
Materials	4.6%
Consumer Staples	3.8%
Utilities	2.4%

#### **Equity Characteristics**

3.22
18.99
1.29

#### **Equity Style Grid**



# Top 10 Indirect\* Fixed Income Holdings

CAN 1 ½ 06/01/31	0.31%
CAN 1 ½ 12/01/31	0.28%
CAN 2 12/01/51	0.28%
CAN 1 ¼ 06/01/30	0.27%
CAN 4 03/01/29	0.26%
CAN 4 ½ 02/01/26	0.26%
CAN 2 06/01/32	0.24%
CAN 4 ½ 11/01/25	0.24%
CAN 0 ½ 09/01/25	0.23%
CAN 1 3/4 12/01/53	0.23%
Total of portfolio	2.60%

<sup>\*</sup>These fixed income holdings are held indirectly by the Model Portfolio by virtue of investments in exchange traded funds noted above.

#### Fixed Income Sector Weightings\*

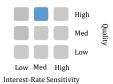
Government Debt	71.0%
Corporate Debt	29.0%

### Fixed Income Ratings\*

· ·	
AAA	40.8%
AA	18.0%
A	28.4%
BBB	9.5%
Below BBB	0.5%
NR	2.8%

#### **Fixed Income Characteristics**

Yield (%)*	3.33
Effective Maturity*	9.75
Modified Duration*	6.92



# **GIM Blue Chip Equity Portfolio\***

March 31, 2024

#### **Model Portfolio Objective**

The objective of the GIM Blue Chip Equity Portfolio is to produce capital appreciation, by investing in a diversified basket of global equity securities. The current allocation to North American and International equities is 65% and 35% respectively, with a 10% allocation to Emerging Markets. This Model Portfolio utilizes exchange traded funds (ETFs) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Blue Chip Equity Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

#### Code **Inception Date**

GIM410 29-Jun-07

# **Category**

Global Equity

### **Investor Profile**

#### Growth

### **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	2.6
Cash - Yield (%)*	2.2

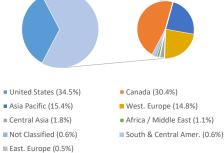
#### **Asset Allocation**

Equity	99.50%
Cash	0.50%

## **Top 5 Direct Holdings**

Total of Portfolio	91.75%
BROOKFIELD INFRASTRCTR PTNRS LP	4.00%
ISHARES CORE MSCI EMRG MKTS ETF	10.00%
ISHARES CORE S&P/TSX INDEX ETF	24.00%
VANGUARD FTSE DEV ALL CAP EX US ETF	26.00%
VANGUARD S&P 500 INDEX ETF	27.75%

**Geographical Mix** 



#### Top 10 Indirect\* Equity Holdings

BROOKFIELD INFRASTRUCTURE PA	4.00%
MICROSOFT CORP	2.91%
APPLE INC	2.33%
NVIDIA CORP	1.93%
ROYAL BANK OF CANADA	1.61%
TORONTO-DOMINION BANK	1.22%
SHOPIFY INC - CLASS A	1.05%
AMAZON.COM INC	1.02%
CANADIAN NATURAL RESOURCES	0.93%
CANADIAN PACIFIC KANSAS CITY	0.93%
Total of portfolio	17.93%

\*These holdings reflect cumulative totals of indirect securities within exchange traded funds and directly held securities in the Model Portfolio.

#### **Equity Sector Weightings**

Information Technology	23.4%
Financials	18.3%
Industrials	11.3%
Consumer Discretionary	7.9%
Energy	7.4%
Health Care	6.6%
Utilities	6.6%
Materials	6.2%
Consumer Staples	5.2%
Communication Services	5.0%
Real Estate	2.2%

#### **Equity Characteristics**

,	/idend Yield (%)	2.64
P /P+	E*	20.90
P/B* 1.	B*	1.5



# **GIM REIT Portfolio\***

March 31, 2024

### **Model Portfolio Objective**

The objective of the GIM REIT Portfolio is to produce income and capital appreciation, with an emphasis on monthly income, by investing in a diversified portfolio of large capitalization, listed real estate investment trusts (REITs\*). This Model Portfolio holds direct securities and may utilize exchange traded funds (ETFs\*) in order to fulfill its investment objective. This GIM REIT Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

#### Code **Inception Date**

GIM415 31-Mar-16

### **Category**

**REIT Sector** 

#### **Investor Profile**

Blend - Growth and Income

#### **Asset Allocation**

Equity	99.50%
Cash	0.50%

# **Top 5 Direct Holdings**

6.50%
6.50%
6.50%
7.25%
7.25%

# **Geographical Mix**



# **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	5.38
Cash - Yield (%)*	2.20

### **Industry Breakdown**

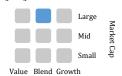
.7%
4%
.6%
.8%
.8%
.8%
.8%
.0%
.0%

### **Equity Characteristics**

Dividend Yield (%)*	5.40
P/E*	25.58
P/B*	0.89
P/FFO*	11.88
FFO Payout Ratio*	54.22
Total Debt to Total Capital*	45.70
Total Debt to Total Assets*	41.77
Weighted Average Market Cap*	\$14.55B

#### **Equity Sector Weightings**







# **GIM Emerging Equity Portfolio\***

March 31, 2024

### **Model Portfolio Objective**

**Asset Allocation** 

The objective of the GIM Emerging Equity Portfolio is to produce capital appreciation, by investing in a diversified basket of global equity securities. The current allocation to North American and International equities is 45% and 55% respectively, with a 40% allocation to Emerging Markets. This Model Portfolio utilizes exchange traded funds (ETFs) however it may invest in individual stocks and bonds in order to fulfill its investment objectives. The GIM Emerging Equity Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

## **Code** Inception Date

GIM500 29-Jun-07

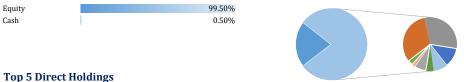
### Category

Global Equity

#### **Investor Profile**

Growth

# Geographical Mix



30.00%

15.50%

15.00%

15.00%

5.00%

80.50%



# **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	2.68
Cash - Yield (%)*	2.20

# Top 10 Indirect<sup>+</sup> Equity Holdings

ISHARES CORE MSCI EMERGING MARKETS ET

VANGUARD FTSE DEV ALL CAP EX US ETF

ISHARES CORE S&P/TSX INDEX ETF

VANGUARD S&P 500 INDEX ETF

ISHARES SEMICONDUCTOR ETF

Total of Portfolio

BROOKFIELD INFRASTRUCTURE PA	4.00%
TAIWAN SEMICONDUCTOR MANUFAC	2.64%
MICROSOFT CORP	2.27%
APPLE INC	1.81%
SAMSUNG ELECTRONICS CO LTD	1.47%
NVIDIA CORP	1.43%
ROYAL BANK OF CANADA	1.03%
TENCENT HOLDINGS LTD	0.89%
BROADCOM INC	0.82%
TORONTO-DOMINION BANK	0.78%
Total of portfolio	17.14%

<sup>\*</sup>These holdings reflect cumulative totals of indirect securities within exchange traded funds and directly held securities in the Model Portfolio.

# **Equity Sector Weightings**

■ Mexico (2.4%)

Information Technology	25.8%
Financials	18.9%
Industrials	9.4%
Consumer Discretionary	7.8%
Materials	7.1%
Energy	6.9%
Utilities	6.5%
Consumer Staples	5.4%
Communication Services	5.2%
Health Care	5.0%
Real Estate	1.9%

#### **Equity Characteristics**

Dividend Yield (%)*	2.68
P/E*	18.90
P/B*	0.73





# **GIM Aristocrats Portfolio\***

March 31, 2024

# **Model Portfolio Objective**

The objective of the GIM Aristocrats Portfolio is to provide capital appreciation and dividend income by investing in a focused basket of equity securities. The Manager will evaluate a basket of equities and distill a portfolio of current and future Aristocrats. The GIM Aristocrats Portfolio is unconstrained; it may also hold fixed cash, income or preferred share securities across Canadian, U.S., and international markets. This Model Portfolio holds securities directly but may utilize exchange traded funds (ETFs\*) to achieve its objectives. The GIM Aristocrats Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

# **Code** Inception Date

GIM600 30-Jun-20

# **Category**

Global Equity

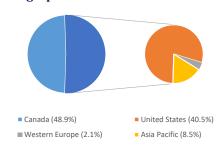
# **Investor Profile**

Blend - Growth and Income

#### **Asset Allocation**

Equity	99.50%
Cash	0.50%

# **Geographical Mix**



#### **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	3.01
Cash - Yield (%)*	2.20

# **Top 10 Direct Holdings**

CANADIAN PACIFIC KANSAS CITY	4.25%
OMNICOM GROUP	2.13%
CANADIAN TIRE CORP-CLASS A	2.13%
TOYOTA MOTOR CORP -SPON ADR	2.13%
EMPIRE CO LTD 'A'	2.13%
METRO INC/CN	2.13%
WALMART INC	2.13%
ENBRIDGE INC	2.13%
SUNCOR ENERGY INC	2.13%
CANADIAN WESTERN BANK	2.13%
Total of portfolio	23.42%

# **Equity Sector Weightings**

Financials	29.8%
Industrials	19.1%
Health Care	8.5%
Utilities	8.5%
Consumer Staples	6.4%
Consumer Discretionary	6.4%
Information Technology	6.4%
Energy	4.3%
Real Estate	4.3%
Communication Services	4.3%
Materials	2.1%

# **Equity Characteristics**

Dividend Yield (%)*	3.01
P/E*	25.67
P/B*	1.42
* P/E is weighted	





# **GIM Technology Growth Portfolio\***

March 31, 2024

# **Model Portfolio Objective**

The objective of the GIM Technology Growth Portfolio is to provide capital appreciation by overweighting technology and growth equities while maintaining a globally diverse portfolio of equity and fixed income securities. This Model Portfolio holds equities and Exchange Traded funds (ETFs\*) in order to provide equity and fixed income exposure. The GIM Technology Growth Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

# **Code** Inception Date

GIM700 30-Jun-20

#### **Category**

Global Equity

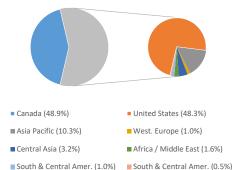
### **Investor Profile**

Growth

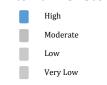
#### **Asset Allocation**

Equity	99.5%
Cash	0.5%

# Geographical Mix



### **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	2.47
Cash - Yield (%)*	2.20

# Top 5 Direct Holdings VANGUARD S&P 500 INDEX ETF

Total of Portfolio	48.00%
MICROSOFT CORP	5.00%
ISHR COR S&P/TSX CP CMP IX ETF	5.50%
SELECT SECTOR SPDR TR ETF	6.50%
VANGUARD FTSE EMERGING MKT ALL CAP	15.00%
VANGUARD S&P 500 INDEX ETF	16.00%

# Top 10 Indirect\* Equity Holdings

7.70%
4.44%
4.39%
4.11%
4.00%
3.28%
3.18%
3.13%
3.00%
2.42%
39.65%

# **Equity Sector Weightings**

Information Technology	33.0%
Financials	18.1%
Energy	14.0%
Consumer Discretionary	7.7%
Communication Services	6.8%
Real Estate	6.7%
Industrials	5.4%
Health Care	2.8%
Materials	2.2%
Consumer Staples	2.1%
Utilities	1.1%

# **Equity Characteristics**

Dividend Yield (%)*	2.47
P/E*	23.91
P/B*	1.20

#### **Equity Style Grid**



\*These holdings reflect cumulative totals of indirect securities within exchange traded funds and directly held securities in the Model Portfolio.



# **GIM Income35 Portfolio\***

March 31, 2024

# **Model Portfolio Objective**

The objective of the GIM Income35 Portfolio is to produce income and capital appreciation, with an emphasis on income, by investing in a diversified basket of equity and fixed income securities. This Model Portfolio holds equities directly and may utilize exchange traded funds (ETFs) in order to gain equity and fixed income exposure. The GIM Income35 Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

# **Code** Inception Date

GIM900 30-Sep-17

#### **Category**

**Equity Income** 

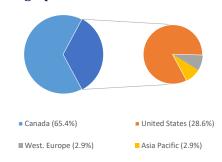
#### **Investor Profile**

Blend - Growth and Income

#### **Asset Allocation**

Equity	99.50%
Cash	0.50%

# **Geographical Mix**



#### **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	4.32
Cash - Yield (%)*	2.20

# **Top 10 Direct Holdings**

2.85%
2.85%
2.85%
2.85%
2.85%
2.85%
2.85%
2.85%
2.85%
2.85%
28.50%

# **Equity Sector Weightings**

Financials	28.6%
Real Estate	25.7%
Information Technology	11.4%
Utilities	8.6%
Industrials	8.6%
Health Care	8.6%
Energy	5.7%
Communication Services	2.9%

#### **Equity Characteristics**

Dividend Yield (%)*	4.33
P/E*	19.23
P/B*	1.69



# **GIM Physician Focus Portfolio\***

March 31, 2024

# **Model Portfolio Objective**

The objective of the GIM Physician Focus Portfolio is to provide capital appreciation and global diversification by allocating to low cost equity and fixed income index funds. This Model Portfolio holds equities and Exchange Traded funds (ETFs\*) in order to provide equity and fixed income exposure. The GIM Physician Focus Portfolio will only invest in securities that meet the definition of Qualified Investment for tax purposes.

# Code Inception Date

GIM911 30-Jun-20

### **Category**

Global Equity

### **Investor Profile**

Growth

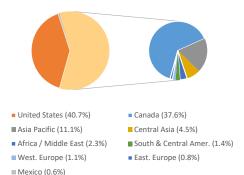
#### **Asset Allocation**

Equity	89.50%
Fixed Income	10.00%
Cash	0.50%

# **Top 5 Direct Holdings**

Total of Portfolio	99.50%
VANGUARD FTSE CDN CAP REIT INDEX ETF	9.00%
ISHARES COR CDN UNI BD IDX ETF	10.00%
ISHARES CORE S&P/TSX INDEX ETF	18.50%
VANGUARD FTSE EMERGING MARKETS ETF	21.00%
VANGUARD S&P500 HED ETF UN	41.00%

# **Geographical Mix**



#### **GIM Internal Risk Score**



#### **Portfolio Characteristics**

Portfolio Yield (%)*	2.6
Cash - Yield (%)*	2.2

#### Top 10 Indirect<sup>+</sup> Equity Holdings

MICROSOFT CORP	2.91%
APPLE INC	2.33%
NVIDIA CORP	2.08%
AMAZON.COM INC	1.53%
TAIWAN SEMICONDUCTOR MANUFAC	1.47%
FIRSTSERVICE CORP	1.32%
CAN APARTMENT PROP REAL ESTA	1.18%
ROYAL BANK OF CANADA	1.12%
META PLATFORMS INC-CLASS A	1.00%
TORONTO-DOMINION BANK	0.84%
Total of portfolio	15.78%

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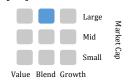
#### **Equity Sector Weightings**

Information Technology	19.7%
Financials	17.4%
Real Estate	11.7%
Industrials	8.9%
Consumer Discretionary	8.4%
Health Care	7.2%
Energy	7.1%
Communication Services	6.6%
Materials	5.3%
Consumer Staples	5.0%
Utilities	2.6%

#### **Equity Characteristics**

Dividend Yield (%)*	2.56	
P/E*	21.88	
P/B*	0.92	

# **Equity Style Grid**



#### Top 10 Indirect<sup>+</sup> Fixed Income Holdings

CAN 1 ½ 06/01/31	0.13%
CAN 1 ½ 12/01/31	0.12%
CAN 2 12/01/51	0.12%
CAN 1 1/4 06/01/30	0.11%
CAN 4 03/01/29	0.11%
CAN 4 ½ 02/01/26	0.11%
CAN 0 ½ 09/01/25	0.10%
CAN 1 ¾ 12/01/53	0.10%
CAN 2 06/01/32	0.10%
CAN 3 ¼ 12/01/33	0.10%
Total of portfolio	1.10%

<sup>\*</sup>These fixed income holdings are held indirectly by the Model Portfolio by virtue of investments in exchange traded funds noted above.

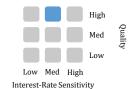
#### Fixed Income Sector Weightings\*

Government Debt	71.0%
Corporate Debt	29.0%

Fixed Income Ratings*		
AAA	41.0%	
AA	18.1%	
A	28.6%	
BBB	9.5%	
NR	2.8%	

#### **Fixed Income Characteristics**

Yield (%)*	3.23
Effective Maturity*	9.75
Modified Duration*	6.72



<sup>\*</sup>These holdings reflect cumulative totals of indirect securities within exchange traded funds and directly held securities in the Model Portfolio.



#### EXPLANATORY NOTES

#### Cash Yield (%) - Effective As of the Report Date

Canadian dollar credit balances receive interest limited to the greater of Prime minus 5.00% or zero. The CAD prime rate is currently set at 7.20% US dollar credit balances receive interest limited to the greater of Prime minus 4.00% or zero. The US prime rate is currently set at 8.50%

#### Credit Quality ("Quality")

An individual bond or bond mutual fund's credit quality is determined by private independent rating agencies such as Standard & Poor's, Moody's and Fitch. Their credit quality designations range from high ('AAA' to 'AA') to medium ('A' to 'BBB') to low ('BB', 'B', 'CCC', 'CC' to 'C'). Investors interested in the safety of their bond investments should stick to investment grade bonds ('AAA', 'AA', 'A', and 'BBB'), while other investors willing and able to accept a higher level of risk could consider lower credit-quality bonds. Source - Bloomberg

#### **Derivatives**

GIM Model Portfolios do not make direct use of derivatives. However, ETFs held within the managed portfolios may gain exposure to securities directly and/or through the use of derivatives.

#### **Dividend Yield (Equity)**

The annual dividend per share divided by the price per share, expressed as a percentage. Source - Bloomberg

#### **Effective Maturity**

For a portfolio of bonds, average effective maturity is the weighted average of the maturities of the underlying bonds. The measure is computed by weighing each bond's maturity by its market value with respect to the portfolio and the likelihood of any of the bonds being called. Source - Investopedia (Via Bloomberg)

#### Exchange Traded Fund (ETF)

ETFs are index-based investment products that allow you to buy or sell shares of entire portfolios of stock in a single security. ETFs are unique in that they combine the opportunities of indexing with the advantages of stock trading. Source - Bloomberg

## Fixed Income (Fixed Income Sector Weightings)

An investment that provides a return in the form of fixed periodic payments and the eventual return of principal at maturity. Unlike a variable-income security, where payments change based on some underlying measure such as short-term interest rates, the payments of a fixed-income security are known in advance. Source - Bloomberg. (This pertains to Corporate Debt, Preferred Shares, Government Debt, Securitized Debt, Syndicated Loans, US Municipal Debt, to name a few).

#### **Fixed Income Ratings**

A ranking of a bond's quality, based on its value as a sound investment. Bonds are rated from a high of "AAA" (highly unlikely to default) through a low of "D" (companies already in default). The rating is based on such factors as the issuer's reputation, management, debts, and its record in paying interest. Source - Bloomberg

Represents ETFs that Bloomberg does not have sufficient look-through capabilities.

#### **Funds from Operations**

Represents net income after preferred dividends plus depreciation on real estate income-producing assets, gains or losses from party sales, non-recurring gains or charges (excluding impairment of real estate assets), and debt restructuring. Source - Bloomberg

#### Funds from Operations Payout Ratio (FFO Payout Ratio)

Common dividends paid out to shareholders as a proportion of funds from operations. Source - Bloomberg

#### **FX Conversions**

All figures are in Canadian Dollars unless otherwise noted. FX conversions are performed by Bloomberg.

#### Geographical Mix

Read as follows: Canada vs. World (left pie chart); World is further broken down by region in descending order (right pie chart); figures illustrated below the pie charts are read from left to right.

#### GIM Balanced Growth Portfolio (Class R)

GIM300 is typically reserved for clients with investable funds in excess of \$250,000. Additional risks in GIM300 include but are not limited to company specific risks due to direct security holdings as well as foreign exchange risk.



#### EXPLANATORY NOTES

#### **Interest Rate Sensitivity**

A measure of how much the price of a fixed-income asset will fluctuate as a result of changes in the interest rate environment. Securities that are more sensitive will have greater price fluctuations than those with less sensitivity. This type of sensitivity must be taken into account when selecting a bond or other fixed-income instrument that the investor may sell in the secondary market. Source - Bloomberg

#### Market Capitalization

The company's worth calculated by multiplying the shares outstanding by the price per share. For companies with multiple shares, the market cap is equal to the market capitalizations of all common stock classes. For indices, this equals the sum of the current market values of the securities used to compute the index. Source - Bloomberg

#### **Model Portfolio**

The model portfolios presented in our factsheets do not represent composite portfolios, pooled funds or mutual funds. Portfolios that follow the model portfolio are rebalanced at a minimum when the model portfolio is rebalanced.

#### Modified Duration

The percentage price change of a security for a given change in yield. The higher the duration of a security, the higher its risk. Source - Bloomberg

The stated amount of a bond. If the bond sold above the stated amount, it would be selling at a premium. If it sold below that amount, it would be selling at a discount. Source -Bloomberg

#### Portfolio Yield

Calculated by taking the weighted average of the cash, bond, and equity yield (dividend yield).

#### Price to Book (P/B)

The ratio of a stock's price divided by the book value per share. For indices, the price-to book value ratio is the average of the index member's capitalization divided by their book value. Book value is the value per share if the index members were liquidated. Calculated as: P/B Ratio = Stock Price/(Total Assets - Intangible Assets & Liabilities) Source - Bloomberg

#### Price to Earnings (P/E)

The relationship between a security's earnings per share and its current price. Used to compare the attractiveness of bonds, money markets, and stocks. Calculated as: Market Value Per Share/Earnings Per Share Source - Bloomberg

Price as of the latest period end date divided by trailing 12 month Funds From Operations per share. Source - Bloomberg

**Prime Rate** 

The interest rate on loans that commercial banks quote as an indication of the rate being charged on loans to its best commercial customers. Source - Bloomberg

# **Qualified Investment**

An investment in properties, including money, guaranteed investment certificates, government and corporate bonds, mutual funds, and securities listed on a designated stock exchange. The types of investments that qualify for TFSAs are generally similar to those that qualify for registered retirement savings plans.



#### **EXPLANATORY NOTES**

#### **REIT (Real Estate Investment Trust)**

A security that sells like a stock on the major exchanges and invests in real estate directly, either through properties or mortgages. REITs receive special tax considerations and typically offer investors high yields as well as a highly liquid method of investing in real estate. Among other things, REITs invest in shopping malls, office buildings, apartments, warehouses and hotels. Source - Bloomberg

#### Sourcing

Model portfolio holdings are loaded individually into Bloomberg. Thereafter, Bloomberg provides the specific security statistics which are shown in the individual model portfolio fact cards.

#### **Top 10 Indirect Equity Holdings**

All GIM Model Portfolios report indirect exposure to underlying securities held within exchange traded funds. If there is both direct and indirect exposure to securities the cumulative total is reflected.

#### **Total Debt to Total Assets**

A metric used to measure a company's financial risk by determining how much of the compny's assets have been financed by debt. Calculated by addition short-term and long-term debt and then dividing by the company's total assets. Source - Bloomberg

#### **Total Debt to Total Capital**

Measure of a company's financial leverage that presents its total debt as a percentage of total capital. Calcualted as: Total Debt X100/Total Capital. Source - Bloomberg

#### Yield (Bond)

The annual rate of return based on the price. It is calculated as {(stated coupon \* par value)/price] \*100. Source - Bloomberg



# **DISCLAIMER**

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